



[www.birdyverde.org](http://www.birdyverde.org)

September 15, 2011

**Founders:**

Cottonwood  
Chamber of  
Commerce

Arizona State Parks

Northern Arizona  
Audubon Society

**Partners:**

Arizona Game & Fish

Clarkdale Chamber of  
Commerce

National Park Service  
Montezuma Castle  
& Tuzigoot  
National Monuments

Prescott National Forest

Verde Natural Resource  
Conservation District

Verde River Citizens  
Alliance

Yavapai College

**Supporters:**

Bureau of Land  
Management

Camp Verde  
Chamber of Commerce

Cottonwood Parks and  
Recreation Dept.

City of Cottonwood

City of Sedona

Sedona-Oak Creek  
Chamber of Commerce

Town of Camp Verde

Yavapai-Apache Nation

Yavapai County

The Cottonwood Chamber of Commerce, Arizona State Parks and the Northern Arizona Audubon along with all our partners are pleased to invite you to participate as a vendor in the *Verde Valley Birding and Nature Festival*. The festival will be held at Dead Horse Ranch State Park in Cottonwood, AZ from Thursday, April 26 through Sunday, April 29, 2012.

This year we are "Celebrating Arizona's Centennial" with special art and activities. The festival itself includes guided walks, field trips, workshops, exhibits, vendor booths, and special family educational opportunities. One thousand participants from all over the country and local communities, attended last year despite a declining economy. This year we are very excited to host Chuck and Nancy Bell as our keynote speakers.

There is a vendor fee of \$150. Arizona businesses with less than \$1 million in annual gross sales may attend for a reduced rate of \$100. We do not collect a percentage of your sales. In lieu, we do request the donation of an item for our raffle that helps support our youth education program. Your vendor fee affords you a 10' x 10' booth space in our large event tent on Thursday, Friday, Saturday and Sunday. We have 6' tables available for \$10 each, and if needed, electricity for an additional \$15. We will have a host camping on-site near the vendor tent during the evening and nighttime hours. You are responsible for your own products and belongings and it is recommended that you not leave anything of value unattended. As this is an outdoor venue, dust can be an ongoing problem. We have addressed this by applying a layer of earth-friendly wood chips to the parking lot and walkways. Rain and wind can also be a problem. Please plan accordingly.

Advertising in the registration booklet is available for a reasonable cost prior to Nov. 1, 2011. Those purchasing advertising are also entitled to have a link on our website. Information is included in this packet. Please contact us immediately if interested.

Vendor hours will be:

<i>Thursday, April 26</i>	<i>9:00am to 5:00 pm</i>
<i>Friday, April 27</i>	<i>9:00 am to 5:00 pm</i>
<i>Saturday, April 28</i>	<i>9:00 am to 5:00 pm</i>
<i>Sunday, April 29</i>	<i>9:00 am to 1:00 pm</i>

Vendors will be asked to set up their booths between 3 and 5pm on Wednesday, April 25 or Thursday, April 26 before 9am. You will be allowed to drive up to the rear opening of the tent to unload only during those times,

We have scheduled a social in the tent on Thursday afternoon. This is a good opportunity for folks to be exposed to the vendor's products. They are socializing, shopping and not off on any of the fabulous field trips. Sponsorships are available for this and many more of our great events. Please contact if interested.

Saturday is the Family Nature Fair and our busiest day as we plan free activities, walks and presentations for children attending with their families.

If you would like to participate in the 2012 festival, please complete the enclosed form and return it with payment as soon as possible. Space is limited. If you have any questions or special requests, please contact Barbie Hart at (928) 282-2202 or [birdyverde@gmail.com](mailto:birdyverde@gmail.com).

Thank You, *The Verde Valley Birding and Nature Festival Committee*

